MKTG/2025-26/Q3 01/10/2025

Sub: Availability Of Manganese Ore for the quarter Oct - Dec, 2025 (Q3).

Certain quantities of Manganese ore are available for Direct Sale. The buyer(s) are

requested send their requirement of to ore on customer portal

(https://moillimited.co.in/moilcrm) confirmation email and id: copy on

rppatil@moil.nic.in on or before 04.10.2025 by 02.15 PM and may contact the

undersigned for further details. Details of E-mail is as under:

E-mail id: rppatil@moil.nic.in

Mobile No:+91-9503135508

We would request that customers may kindly telephonically confirm with us receipt of

requirement at our end after sending the same through email.

R.P.Patil **GM(Marketing)** MOIL LTD., Nagpur 9503135508(M)

1. Flat Bulk quantity discount on SMGR Mn-30%.

MOIL is offering bulk quantity discount on CHS578 & SMGR SMH(MSL522) during the quarter Oct - Dec '2025. The bulk quantity discount shall be applicable for the quantities lifted during the quarter. However, for the purpose of calculation, the discount will be applicable on the indicated basic price applicable on the date of dispatch. The proposed bulk quantity discount is as under:-

		Flat Bulk Discount percent on Basic Price w.e.f. from 01.10.2025(On Flat Basis)			
Grade	Ore Code	Above 1000 MT to	Above 2000 MT to	Above 3000 MT	
		2000 MT.	3000 MT.		
SMGR30%	CHS 578	5	7.5	10	
SMGR30%	MSL 522	5	7.5	10	

Note:-

- Quantity shall be allotted as per allocation policy.
- For the purpose of calculation of flat bulk quantity discount, both the ore code's dispatched quantity will
 be clubbed together or individual ore code whereas discount will be applicable on the basic price
 applicable on date of dispatch.

Bulk quantity discounts will be passed on to the eligible customers after fulfilment of the above eligible quantity, subject to allotment as per the prevalent policy.

2. Flat Bulk quantity discount on SMGR Mn-25%.

MOIL is offering bulk quantity discount on CHL442, GML464 & TDL499 during the quarter Oct- Dec '2025. The bulk quantity discount shall be applicable for the quantities lifted during the quarter. However, for the purpose of calculation, the discount will be applicable on the indicated basic price applicable on the date of dispatch. The proposed bulk quantity discount is as under: -

		Flat Bulk Discount percent on Basic Price w.e.f. from 01.10.2025(On Flat Basis)				
Grade	Ore Code	Above 1000 MT to 2000 MT.	Above 2000 MT to 3000 MT.	Above 3000 MT to 6000 MT.	Above 6000 MT to 10000 MT.	Above 10000 MT
SMGR 25%	CHL442	5	7.5	10	12.5	15
SMGR 25%	GML464	5	7.5	10	12.5	15
SMGR 25%	TDL499	5	7.5	10	12.5	15

Note:-

- Quantity shall be allotted as per allocation policy.
- For the purpose of calculation of flat bulk quantity discount, all the ore code's dispatched quantity will be clubbed together or individual ore code whereas discount will be applicable on the basic price applicable on date of dispatch.

Bulk quantity discounts will be passed on to the eligible customers after fulfilment of the above eligible quantity, subject to allotment as per the prevalent policy.

3. Flat Bulk quantity discount on Fines.

MOIL is offering bulk quantity discount on BGF534 & DBF487 of Fines during the quarter Oct-Dec '2025. The bulk quantity discount shall be applicable for the quantities lifted during the quarter. However, for the purpose of calculation, the discount will be applicable on the indicated basic price applicable on the date of dispatch. The proposed bulk quantity discount for fines is as under:-

		Flat Bulk Discount per cent on Basic Price w.e.f. from 01.10.2025				
		(On Flat Basis)				
Grade	Ore	Above 6000	Above 10000	Above 12000	Above 15000	
	Code	MT to 10000	MT to 12000	MT to 15000	MT	
		3.600	3.400	3.600		
1		MT.	MT.	MT.		
Fines	BGF534	M1. 5	7.5	M1. 10	12.5	

Note:-

- Quantity shall be allotted as per allocation policy.
- For the purpose of calculation of flat bulk quantity discount, all the ore code's dispatched quantity will
 be clubbed together or individual ore code whereas discount will be applicable on the basic price
 applicable on date of dispatch.

Bulk quantity discounts will be passed on to the eligible customers after fulfilment of the above eligible quantity, subject to allotment as per the prevalent policy.