

No. MKTG/52(3)/2006-07/

Date: 23-03-2007

M/s

**Sub: Revised price of Electrolytic Manganese Dioxide (EMD)  
With effect from 01.04.2007**

Dear Sirs,

We are pleased to inform you that the price of Electrolytic Manganese Dioxide (EMD) has been revised for supply from 1<sup>st</sup> April 2007, as per the details given below :-

2. **PRICE** : The Basic Price of EMD would be Rs.43,000/- per M.T.

The Excise Duty and Sales Tax would be extra as applicable . The price is F.O.R. Dongri Buzurg Mine, Distt; Bhandara - Maharashtra State.

**Discount** : The Company will give a quantity discount as given below on the Basic Price.

**For lifting of 70 tonnes and above per month.** : **Discount of Rs.4500/- per tonne.**

**For lifting of 20 tonnes to less than 70 tonnes per month.** : **Discount of Rs.2500/- per tonne.**

**For lifting less than 20 tonnes** : **Discount - NIL**

2 :

4. The other terms and conditions of supply shall be as follows: -

(a) **TAXES AND DUTIES** : All Taxes and Duties are payable extra as applicable on the date of despatch. In the event of your availing concessional Sales Tax, valid Blank C Forms duly signed by the authorised Officer must be sent along with the letter placing the order, failing which MOIL will charge full rate of Sales Tax as applicable.

(b) **PAYMENT** : Supplies shall be made against 100% advance payment including Excise Duty, Educational Cess on Excise Duty, Sales and other Taxes and duties as applicable through Demand Draft drawn in favour of MOIL, Nagpur, or through irrevocable Letter of Credit on any nationalised bank, or a bank acceptable to MOIL, at Nagpur, with 30 days free credit from the date of invoice.

(c) **QUALITY** : The quality analysed by MOIL and mentioned in the Test Report issued by Head of EMD Plant or his authorised representative shall be final.

(d) **WEIGHMENT** : Weighment recorded at the Weighbridge installed at the Mines shall be final.

(e) **DELIVERY** : The EMD shall be supplied to you on receipt of your firm monthly schedule of your requirement along with the advance payment.

(f) **TRANSPORTATION** : Transportation shall have to be arranged by the buyer. EMD will be handedover to your authorised transporter.

(g) **VALIDITY** : Delivery Orders issued would be valid upto the last working day of the month.

5. This letter only conveys the terms and conditions for sale of EMD. It should not be construed as any kind of commitment of any nature.

Thanking you,

Yours faithfully,

**Director (Commercial).**