



MOIL LIMITED

(A Government of India Enterprise)

Regd. Off.: MOIL Bhawan, 1A Katol Road, NAGPUR – 440 013

Website: www.moil.nic.in, E-Mail ID: compliance@moil.nic.in, Ph.: 0712- 2806182, Fax: 0712-2591661, CIN: L99999MH1962GOI012398

CS/NSE-BSE/2023-24/62

Date: 16.06.2023

**To,
The GM (Listing),
National Stock Exchange of India Ltd,
Exchange Plaza, Plot No.C-1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400053**

**To,
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001**

Sub: Investors' and Analysts' Meet – 2023- Presentation

Dear Sir/Madam,

Please refer our letter no. CS/NSE-BSE/2023-24/58 dated 12th June, 2023 intimating the schedule of “Investors' and Analysts' Meet – 2023”. In this regard, please find enclosed copy of the presentation (**Annexure-I**) is being made in the Investors' and Analysts' Meet – 2023 today.

This is for your kind information and record please.

Thanking you,

Yours faithfully,
For MOIL Limited

N. D. Pandey
(Company Secretary & Compliance Officer)



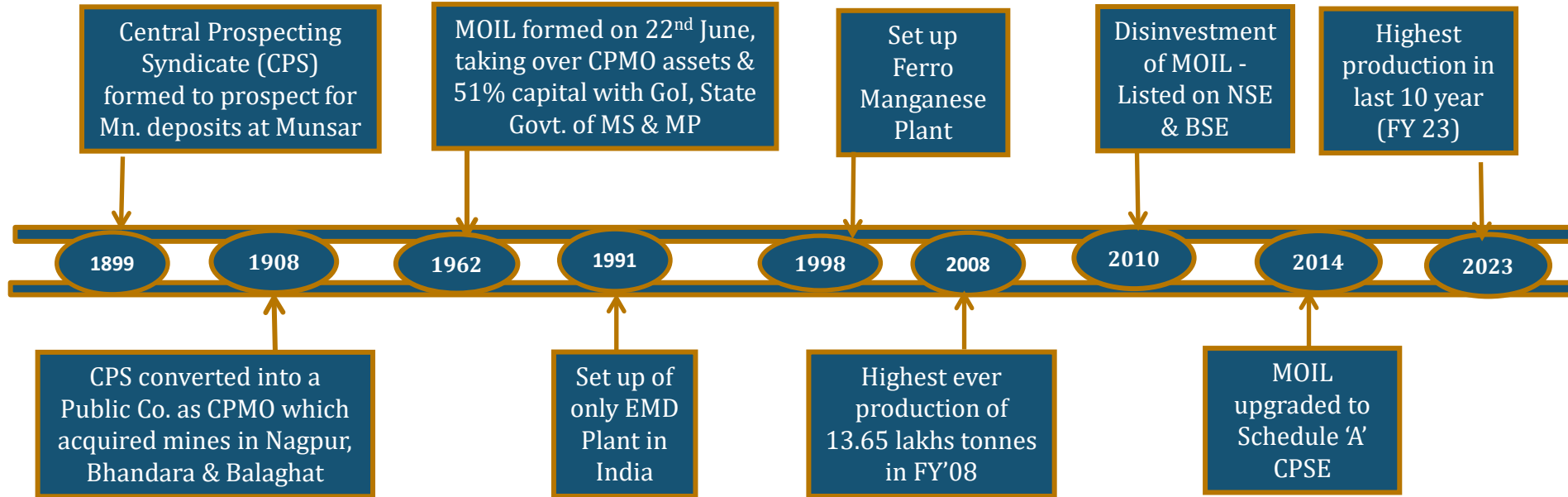
Investors' and Analysts' Meet - 2023

Disclaimer

- This presentation is prepared by MOIL Limited (the "Company") for general information purposes only, without regard to specific objectives, suitability, financial situations and needs of any particular person and does not constitute any recommendation or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution or offer form the basis of, or be relied on in connection with, any contract or commitment therefor. This presentation does not solicit any action based on the material contained herein. Nothing in this presentation is intended by the Company to be construed as investment, legal, accounting or tax advice.
- The information and opinions contained herein are provided as of date of this presentation and are subject to change without further notice. This presentation has been prepared by the Company based upon the company's data and/or information available in the public domain. This presentation has not been approved and will not be reviewed or approved by any statutory or regulatory authority in any jurisdiction including India or by any stock exchange in India.
- This presentation is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any investor. The information contained herein does not purport to be all-inclusive or to contain all of the information, a prospective or existing investor may desire. All investors should conduct their own investigation and analysis of the Company and consider such factors as deemed appropriate while making an investment decision
- This presentation may contain certain forward-looking statements relating to the business, financial performance, strategy and results of the Company and/or the industry in which it operates. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "fore- sees", "anticipates", "targets", and similar expressions. The forward-looking statements, including those cited from third party sources, contained in this presentation are based on certain assumptions and are uncertain and subject to risks. A multitude of factors including, but not limited to, changes in global and domestic manganese ore prices, changes in demand, competition and technology, can cause actual events, performance or results to differ significantly from any anticipated development. Neither the Company nor its affiliates or advisors or representatives or any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments.
- Forward-looking statements speak only as of the date of this presentation. As a result, the Company expressly disclaims any obligation or undertaking to release any update or revisions to any forward-looking statements in this presentation as a result of any change in expectations or any change in events, conditions, assumptions or circumstances on which these forward-looking statements are based. In addition, this presentation also contains statements including information about the Company's reserves that are based on the Company's internal estimates and have not been independently verified by any third party or expert. Many of the factors, assumptions and variables involved in making such estimates may be beyond the control of the Company and may prove to be incorrect over time since they involve factoring multiple uncertainties.

About MOIL

Brief History-Milestone



Board of Directors

Shri A.K. Saxena
Chairman-cum-Managing Director

Experience in Steel Sector with wide experience in technical, operational and project management areas.

Shri Rakesh Tumane
Director (Finance)

Experience in diverse field of Financial Management, Corporate Accounts, Financial Strategy, Budgeting, Cost Management.

Smt. Usha Singh
Director (Human Resource)

Experience in diverse fields of Human resources functions, Business Development and Corporate Planning functions, CSR.

Shri PVV Patnaik
Director (Commercial)

Experience in formulation of marketing / pricing policies, business forecast, market research, e-sales, business plan.

Shri MM Abdulla
Director (Production & Planning)

Experience in underground & opencast mining such as mine planning, development, mineral extraction, Ore beneficiation, quality control, safety management.

Board of Directors

Dr. Sanjay Roy
Govt. of India Nominee Director

Indian Information Service (Cadre-1997), having vast experience in administration, Management, policy making, Communication.

Shri Nikunj Shrivastav
Govt. of M.P. Nominee Director

IAS of 1998 Batch, having experience in various fields like administration, urban development, foreign trade, public policy, finance.

CA Dinesh Kumar Gupta
Independent Director

Experience in Business Strategy, Financial Management, Corporate Accounts, Budgeting, Cost Management.

Shri Prashant Vashishtha
Independent Director

Experience in Auto, Finance, Sales and Marketing, Social activities and various operational areas.

Dr. Archana Majumdar
Independent Director

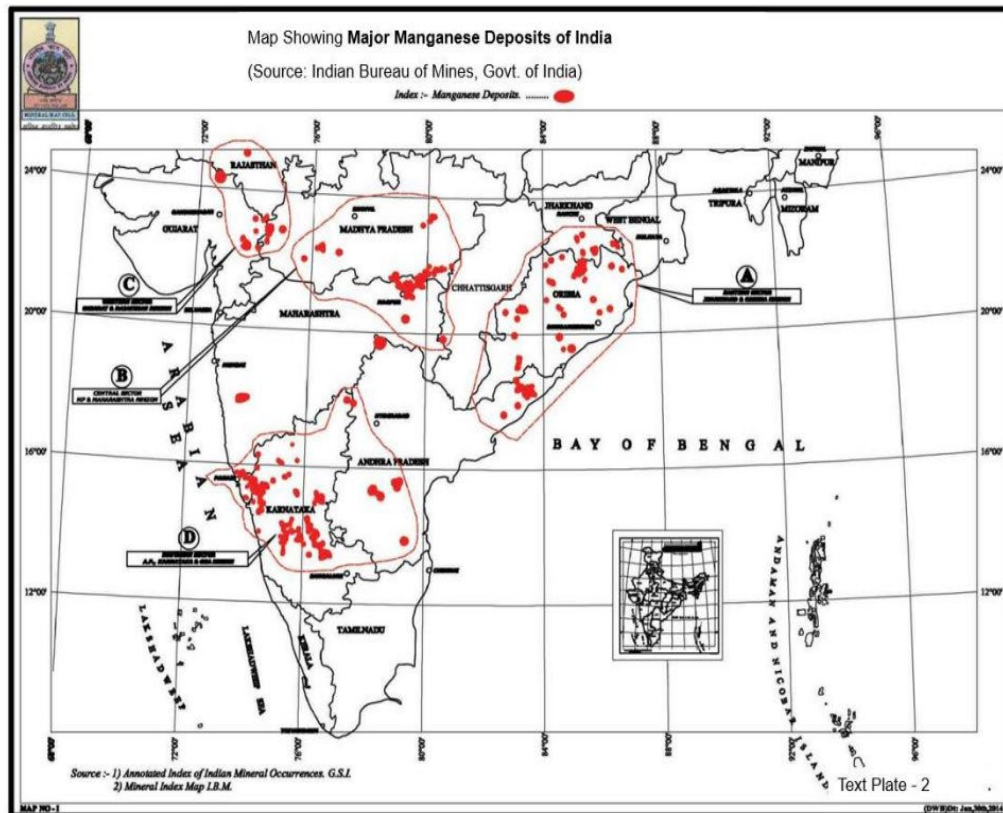
Experience in experience in Public Administration, Health, Research & Management.

MANGANESE ORE RESERVES IN INDIA

	MOIL * (MnT)	INDIA ** (MnT)
Reserves	43.40	75.04
Resources	57.99	428.58
TOTAL	101.39	503.62

* MOIL as on 01.04.2023

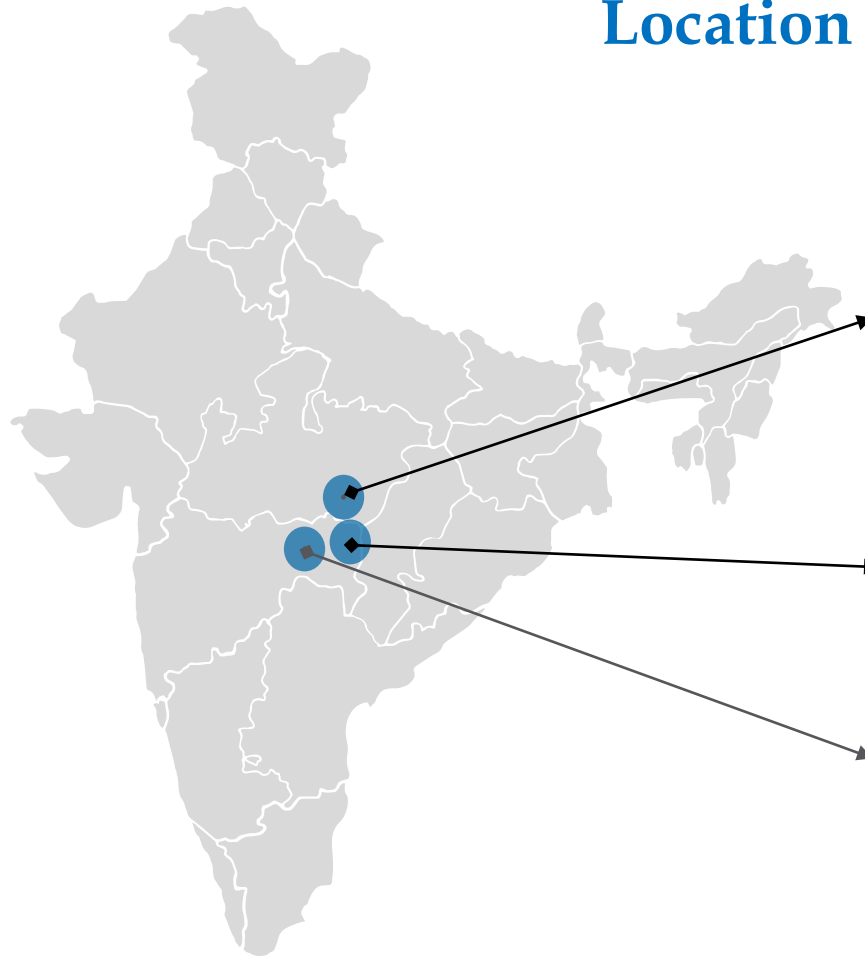
** India as on 01.04.2020



Text Plate - 2: Location of various manganese deposits in India

- Manganese Ore Mining
- Ferro Alloy
- Electrolytic Manganese Dioxide

Location of Mines



Madhya Pradesh
Balaghat District
Balaghat
Sitapatore
Tirodi
Ukwa

Maharashtra
Bhandara District
Chikla
Dongri-Buzurg
Nagpur District
Beldongri
Gumgaon
Kandri
Munsar

Road distance from Nagpur in Kms.

Balaghat District (Madhya Pradesh)

Balaghat	217
Ukwa	254
Tirodi	146
Sitapatore	156

Bhandara District (Maharashtra)

Chikla	116
Dongri	122

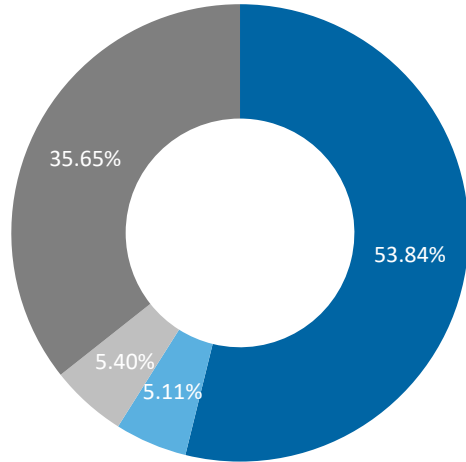
Nagpur District (Maharashtra)

Beldongri	40
Gumgaon	35
Kandri	42
Munsar	45

Capital Structure - MOIL

Authorized capital
₹ 300.00 Cr

Paid-up capital
₹ 203.48 Cr



Name of share holders	Amount ₹ crores	% Holding	
Govt. of India	108.55	53.35%	
Govt. of Maharashtra	12.13	5.96%	
Govt. of Madhya Pradesh	10.94	5.38%	
Public / Institutions	71.86	35.31%	
Total	203.48	100.00%	

Some major shareholders other than Governments

Shareholder	%
LIFE INSURANCE CORPORATION OF INDIA	7.48
MFS INTERNATIONAL NEW DISCOVERY FUND	2.99
UNITED INDIA INSURANCE COMPANY LIMITED	1.14
UTI-MID CAP FUND	0.84
THE NEW INDIA ASSURANCE COMPANY LIMITED	0.62
THE ORIENTAL INSURANCE COMPANY LIMITED	0.49

Some major shareholders other than Governments

Shareholder	%
UTI-DIVIDEND YIELD FUND	0.45
ACADIAN ASSET MANAGEMENT LLC - EM SMALL CAP	0.39
NATIONAL INSURANCE COMPANY LTD	0.37
DFA INVESTMENT DIMENSIONS GROUP INC. (DFAIDG)	0.34
ICICI PRUDENTIAL GROWTH LEADERS FUND	0.33

Financial & Physical Performance FY'23

Details	Unit	2022-23
Total production (Mn Ore)	Lakh MT	13.02
Total sales (Mn Ore)	"	11.78
Revenue from operations	Rs. Cr.	1341.65
Total income	"	1418.52
EBITDA	"	445.97
Profit before tax	"	334.45
Profit after tax	"	250.59

Financial & Physical Performance FY'23

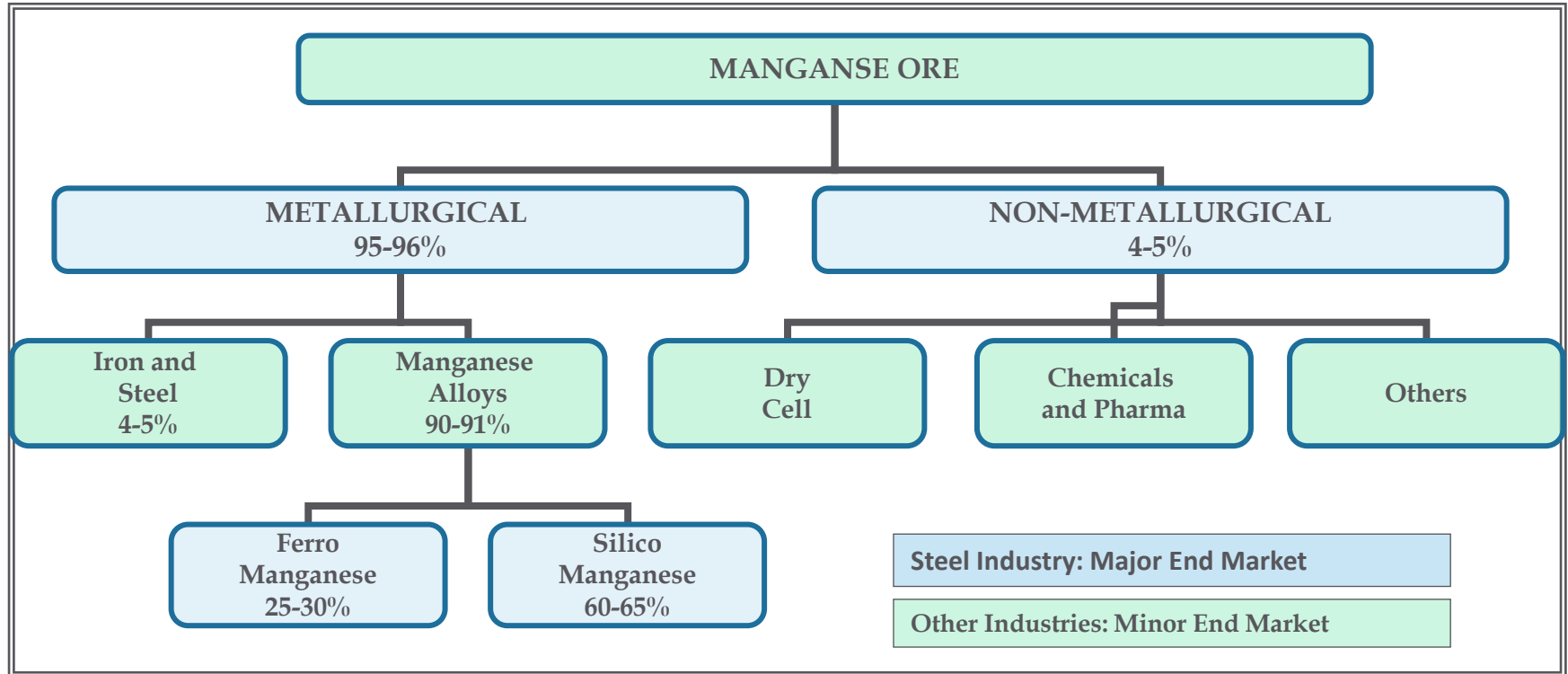
Details	Unit	2022-23
Dividend	"	75.18
Net worth	"	2244.32
Capital expenditure	"	245.10
EPS	Rs.	12.31
Book Value (Per share)	"	110.29
EBITA to Turnover	%	32.24

Strengths of MOIL

- ✓ Largest domestic manganese producing company (~ 45%)
- ✓ Having all its mining leases renewed
- ✓ Zero debt company
- ✓ Adequate cash reserves to fund growth projects.
- ✓ Excellent road and rail connectivity.
- ✓ Skilled workforce
- ✓ Harmonious industrial relations

Mn ore Industry

Manganese Ore - Usage

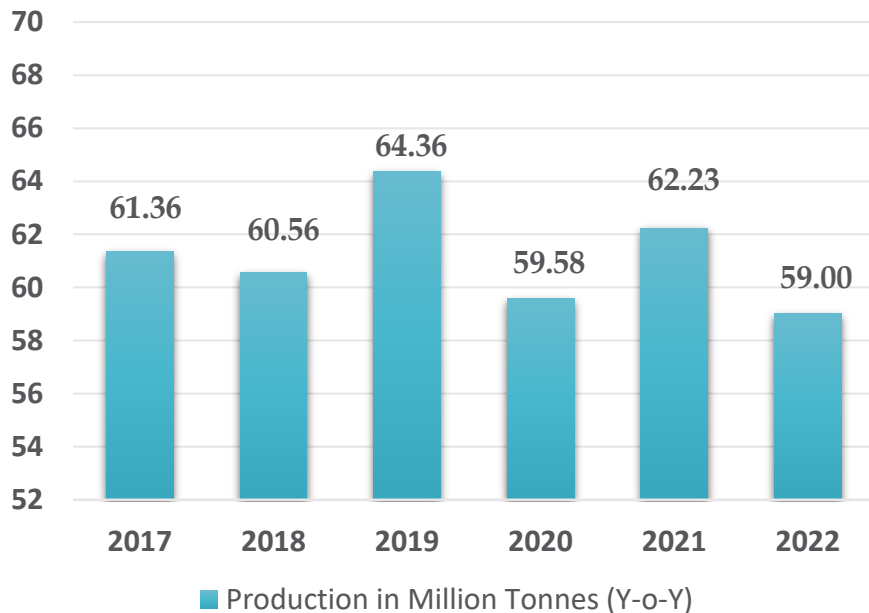


MANGANESE ORE USAGE AND ITS DEMAND

- ❑ Mn – Important raw material for steel industry.
- ❑ Improves strength, toughness and hardness of steel.
- ❑ Used in the form of Manganese based alloys
 - Ferro Manganese (FeMn)
 - Silico Manganese (SiMn)
- ❑ 30 Kgs Manganese ore required for 1 MT of Steel
- ❑ As per NSP 2017:
 - Steel capacity is expected to reach 300 million tonnes by 2030
 - Requirement of manganese ore is 11 million tonnes by 2030

Manganese Ore | Global Environment

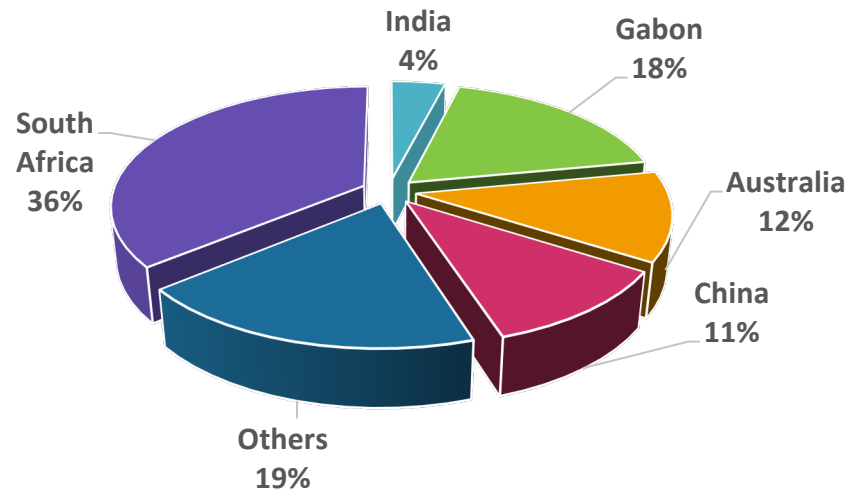
World Manganese Ore Production



(*Figures for Calendar Year : 2022), Source: IMnI

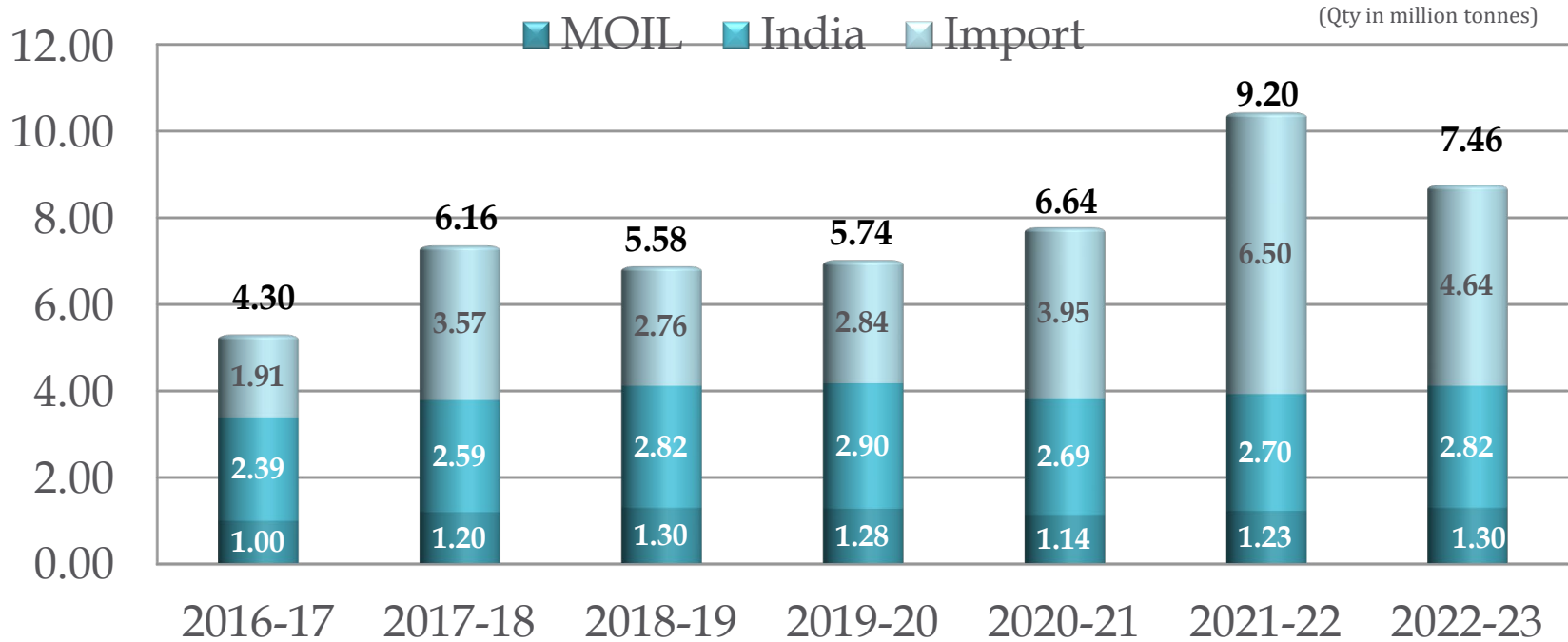
World Manganese Ore Production 2022 *

China and India account ~15% of production



*Qty in million tonnes

Manganese ore production and imports in India

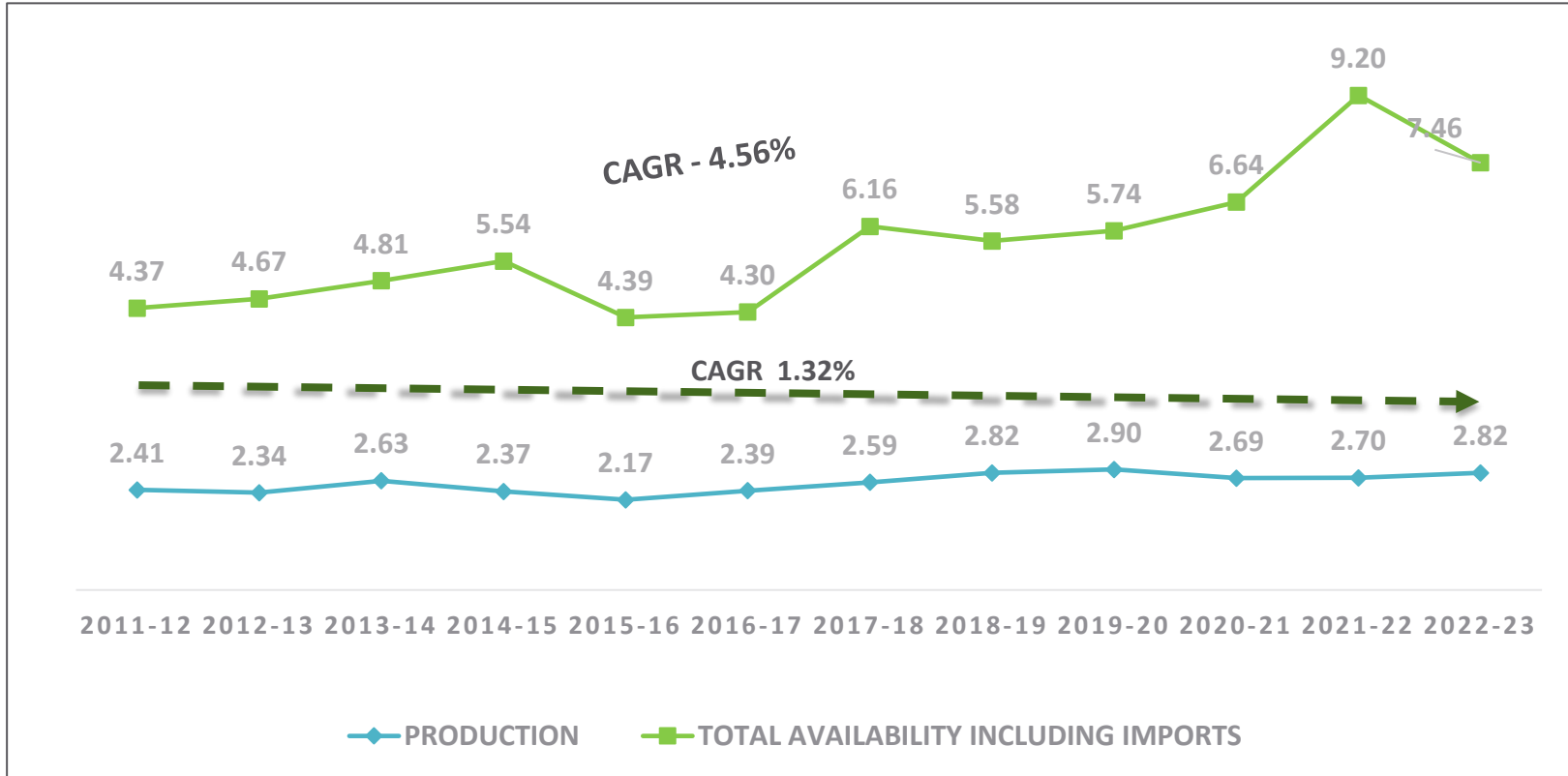


Source : MOIL/IBM/Steel Mint/DGFT

Market Opportunity

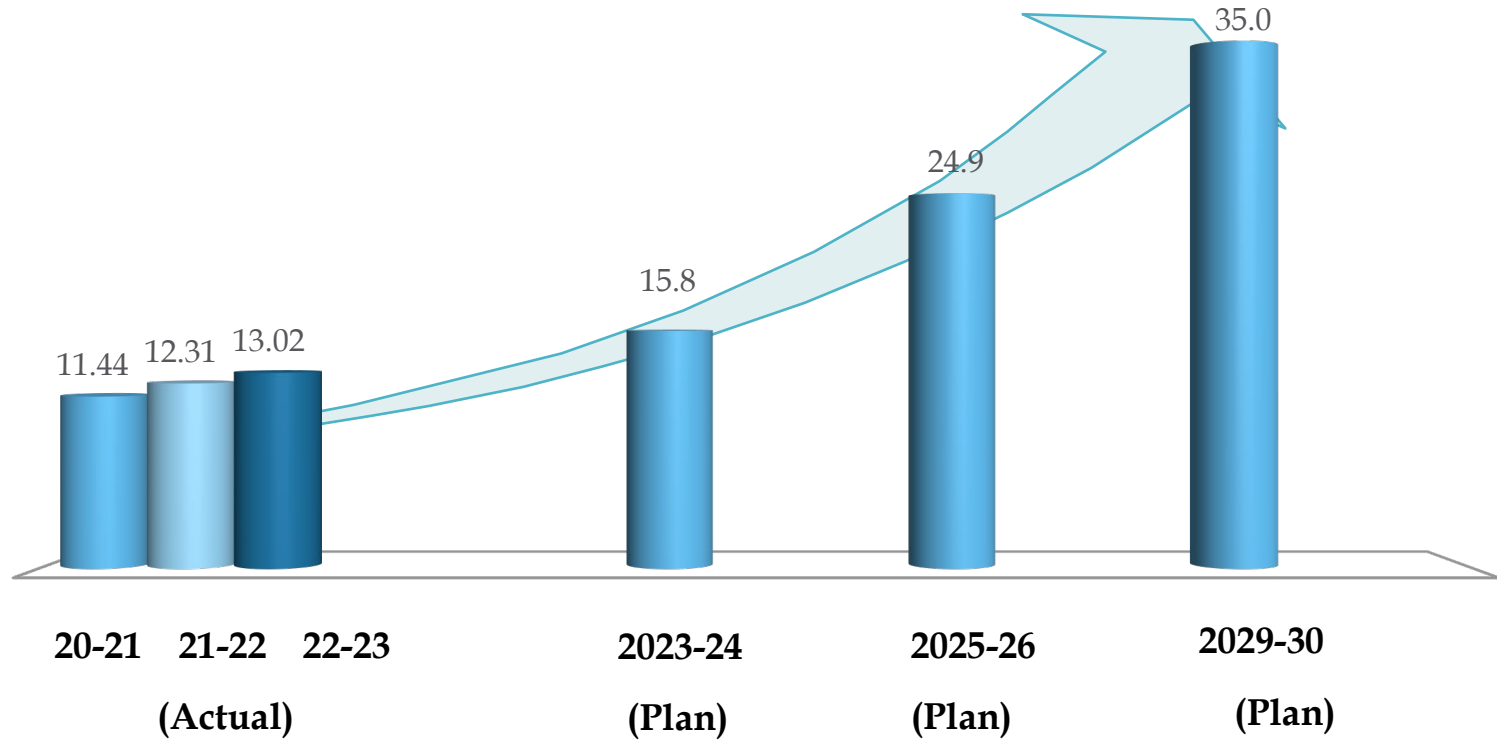
- Presently, MOIL is contributing only 17% of manganese ore requirement of the country.
- To meet the future demand of manganese ore as envisaged in NSP 2017

Market Opportunity



The Future

Production target up to 2029-30 (in Lakh Tonnes)



Emphasis on Higher Exploration to add Mn Ore reserves (Within leasehold areas and outside leasehold areas)

Year	Achievement /Target (in meter)
2022-23	41,762 (A)
2023-24	70,000 (E)
2024-25	80,000 (E)

(A) = Actual, (E)= Estimated

In outside leasehold area, exploration is planned in MP, Gujrat, Chhattisgarh, Karnataka, Jharkhand, Andhra Pradesh, Goa, West Bengal and Rajasthan)

MoU between MOIL and GMDC

- MOIL signed MoU with GMDC to explore the possibility of manganese ore mining in Gujarat.
- Resources base of 9.51 million tonnes of manganese ore established.
- MOIL and GMDC are in process of signing JV agreement .

MoU amongst MOIL, Govt. of M.P. & MPSMCL

- Govt. of M.P. granted additional blocks in three districts i.e. in Balaghat and Chhindwara and Jabalpur.
- MOIL has started exploration in Chhindwara district and around 10294 meters of drilling has been completed.

MoU between MOIL and CG

MoU signed with Govt. of Chhattisgarh for exploration of manganese ore.

Additions in Environment Clearance

Year	EC Limit
2019-20	1.91
2020-21	2.01
2021-22	2.01
2022-23	2.27
2023-24	3.34
2024 onwards	3.94

Quantity in million tonnes

Thank You

MOIL LIMITED
MOIL Bhavan, 1-A, Katol
Road, Chhaoni,
Nagpur - 440 013

Website : <http://moil.nic.in>

Phone : 0712 2806 154/208
Tele-Fax : 0712 2591661
Email: investors@moil.nic.in

